# NEW JERSEY SOCIETY OF HEALTH-SYSTEM PHARMACISTS

## Sponsor & Exhibitor Prospectus

2022 Annual Meeting & Exhibition April 7-8, 2022

Ocean Place Resort & Spa
One Ocean Boulevard
Long Branch, New Jersey 07740
800.411.7321 www.oceanplace.com



## SCHEDULE AT A GLANCE FOR EXHIBITORS

DATE/TIME	EVENT	LOCATION
THURSDAY, APRIL 7, 2022		
12:30 - 2:00 PM	Reverse Expo – Private Event	Seabright
1:30 - 4:00 PM	Exhibit Hall Reserved for Installation	Monmouth Ballroom
4:00 - 6:00 PM	Exhibition and Poster Session, Social Reception and Music	Monmouth Ballroom
6:30 - 7:30 PM	Dismantling of Displays (If not staying for both days)	Monmouth Ballroom
FRIDAY, APRIL 8, 2022		
9:45 - 11:15 AM	Reverse Expo – Private Event	Seabright
10:00 AM - 12:45 PM	Exhibit Hall Reserved for Installation	Monmouth Ballroom
12:45 - 2:30 PM	Exhibition and Poster Session	Monmouth Ballroom
2:30 - 3:30 PM	Dismantling of Displays	Monmouth Ballroom

## TWO DAY REVERSE EXPO

Key New Jersey hospital and health-system pharmacy decision makers will man the tables for YOU to visit on Thursday, April 7 from 12:30 - 2:00 PM and Friday, April 8 from 9:45 - 11:15 AM. You will have face-to-face time with the individuals involved with purchasing decisions, making your investment more cost effective and productive. Partial listing of participating facilities is forthcoming.

## BENEFITS OF EXHIBITING WITH NJSHP

Benefits of exhibiting with NJSHP at the annual meeting:

- The opportunity for valuable face to face time with pharmacy leaders throughout New Jersey, all in one convenient site at the exhibit hall and reverse expo.
- Discover challenges and opportunities that your customers are talking about in the quickly changing healthcare landscape during the vendor forum.
- Meet the next generation of pharmacy leadership in the exhibit hall. Many of the pharmacy residents and students in New Jersey attend the annual meeting and present posters during our poster session.
- Make it a night on Thursday! There are multiple restaurant options that are within walking distance to the meeting venue. This is a great chance to have dedicated time with your valued clients and customers on Thursday evening.

## ADDITIONAL EXHIBITOR OPPORTUNITIES FOR 2022 WITH NJSHP

## **Promotional Theater**

Conduct a Promotional Theater to present more information on products and services! NJSHP is (again) offering this opportunity for our exhibitor partners to conduct a promotional theater on the morning of Thursday, April 7th from 9:15 – 9:45 AM and Friday, April 8th from 7:15 – to 7:45 AM. NJSHP will provide the room and audio-visual equipment for your session, as well as access to promote the event to attendees. The Promotional Theater is a unique forum designed to attract an audience of pharmacy leaders to discuss new products and/or therapies. This could be a sharing of new information or an opportunity to gather perceptions, opinions, and attitudes toward a product, service, concept, advertisement, idea, or packaging related to your company.

# JOIN THIS IMPRESSIVE LIST OF PREVIOUS NJSHP EXHIBITORS

**Partial List** 

AbbVie

**Actavis** 

AcelRx Pharmaceuticals, Inc.

**Alexion Pharmaceuticals** 

Allergan Pharmaceuticals

**AMAG** 

**American Regent** 

AmerisourceBergen

Amgen Corp.

Astellas Pharma US, Inc.

AstraZeneca Pharmaceuticals

Athenex Pharmaceutical

AuroMedics Pharma

Avella of Houston

**Baxter Healthcare Corporation** 

Biogen

**Boehringer Ingelheim Pharmaceuticals** 

**Bristol-Myers Squibb** 

BTG International Inc.

CAPS/B. Braun Medical Inc.

Cargin Pharmacy Technologies

Celgene

CenterX

Chiesi

Coherus Biosciences, Inc.

Contec, Inc.

**CSL Behring** 

CutisPharma

Daiichi Sankyo, Inc.

Eagle Pharmaceuticals, Inc.

Equashield LLC

**Ernest Mario School of Pharmacy** 

**FFF** Enterprises

Fresenius Kabi

Genentech

GlaxoSmithKline

Grifols

Ipsen Bio Pharma

Janssen Pharmaceuticals, Inc.

Jazz PharmaceuticalsMallinckrodt

Medical Packaging Inc.

Medicure Pharma, Inc.

Merck & Co., Inc.

Nephron Pharmaceuticals Corporation

**Nexus Pharmaceuticals** 

**Novo Nordisk** 

Octapharma

Omnicell

Pfizer Injectables

PharMEDium Services, LLC

Portola Pharmaceuticals

QuVa Pharma, Inc.

Relypsa, Inc.

rfxcel

Sagent Pharmaceuticals/SterRx

Sandoz

Sanofi

**SCA Pharma** 

Shire

**Swisslog** 

Takeda Pharmaceuticals America, Inc.

Technical Safety Services, Inc.

Teva Pharmaceuticals

Theravance BioPharma

TRC Healthcare

**UCB Pharma** 

**US Compounding** 

## **SPONSORSHIP AND EXHIBITOR OPPORTUNITIES**

S	Туре	Cost	Exhibit Booth	Days	Reverse Expo	Ad
	Level 1	\$5,000	1 Booth   2 Reps	Both	3 passes	Full page
EXHIBIT	Level 2	\$3,500	1 Booth   2 Reps	☐ Thursday 4/7 ☐ Friday 4/8	2 passes*	Half page
Ь	Level 3	\$2,000	1 Booth   2 Reps	Thursday 4/7 Friday 4/8	1 pass*	N/A

<sup>\*</sup>Reverse Expo pass(es) will be for the same day as the booth(s).

	Package	Description	SELECTION
	Promotional Theater	\$2,500   30 Minutes	☐ T <del>hursday 4/7</del> SOLD ☐ F <del>riday 4/8</del> SOLD
	Booth ONLY	\$1,000   booth	☐ Thursday 4/7 ☐ Friday 4/8
	Reverse Expo ONLY	\$1,000   person	# of people 4/7 # of people 4/8
	Additional Booth Reps	\$500 per person, per day	# of people 4/7 # of people 4/8
<u>a</u>	Advertising AD –	Full Page \$1,000	☐ Full Page
SHI	Program Booklet	Half Page \$500	☐ Half Page
SPONSORSHIP PACKAGES	Breakfast Sponsor	\$2,000   Day (\$3,000 for both days)	☐ Thursday 4/7 ☐ Friday 4/8 ☐ Both
SP(	Lunch Sponsor	\$2,500   Day (\$4,000 for both days)	☐ Thursday 4/7 ☐ Friday 4/8 ☐ Both
	Snack Sponsor	\$1,500   Day (\$2,000 for both days)	☐ Thursday 4/7 ☐ Friday 4/8 ☐ Both
	Lanyard Sponsor	\$1,500	SOLD
	Reception Sponsor	\$2,500	☐ Thursday 4/7

## **EXHIBIT SPACE AGREEMENT INFORMATION**

	_		
Exactly as it should	<b>DRMATION:</b> If appear on signage and prin	nted materials.	METHOD OF PAYMENT
Organization _			Online: CLICK HERE to purchase online with a credit card. Please complete and submit paperwork via emato: swilliams@njshp.org.
Title			Check payable to NJSHP enclosed for
Phone			\$
Email			Credit Card Payment: Card Type (Check One)
Address			
City, State, Zip			
REPRESENTATI	IVE(S) ATTENDING: (PIG	ease type/ print)	Credit Card Number
Name	Event	Date	Exp. Date (MM/YY): / CVV code: Date:
			Billing address (if different)
			Name (as it appears on the card)
LIST COMPANI BE NEAR.	ES THAT YOU WOULD	PREFER NOT TO	Signature
	mmodate requests but can n	nake no guarantees.	Type name above if submitting VIA email.
PRODUCTS OR	SERVICES TO BE EXHI	BITED.	Instructions & Payment (NO REFUNDS): Complete this form and return it with appropriate paymen as soon as possible. Executed letter of agreement must be received by March 11, 2022 in order to assure space and to be listed in pre-program publicity. Companies whose
			agreements are received after <b>March 11, 2022</b> will not be listed in the Official Program.

Fees collected for exhibit space are exclusively for that purpose. Exhibitors are not given the opportunity to review or influence CPE content and their activities are independent of CPE taking place during the Annual Meeting.

Make checks payable to: NJSHP (EIN 22-2419542) Return contract(s), payment and advertising artwork to: NJSHP, 760 Alexander Road, PO Box 1 Princeton, NJ 08543-0001 Fax: 609-228-5434, Email: swilliams@njshp.org

## SPONSORSHIP COMMITMENT FORM **INFORMATION**

Contact Name		RETURN COMPLE (No Refu
Organization		Stella L. Williams, Adm 609-936
Address		Fax: 609-22 swilliams@r
City		New Jersey Society ( Pharma (NJSH
State	Zip	(EIN 22-24 760 Alexand
Phone Number		PO Bo Princeton, NJ (
Fax Number		
E-mail Address		
	METHOD OF PAYMENT	
	Online: CLICK <u>HERE</u> to purchase online with a cre and submit paperwork via email to: swilling	
	Check payable to NJSHP enclosed for \$	
	Credit Card Payment: VISA MC AME	EX Discover
	Credit Card Number	

## **LETED FORM TO** efunds):

dministrative Director 36-2205 -228-5434 @njshp.org

ty of Health-System macists SHP) 2419542) ander Road Box 1 IJ 08543-0001

and submit paperwork via email to: swilliams@njshp.org.
Check payable to NJSHP enclosed for \$
Credit Card Payment: VISA MC AMEX Discover
Credit Card Number
Exp. Date (MM/YY)/ CVV
Billing Address
Name on Card
Signature

## **GENERAL INFORMATION**

### **HOTEL INFORMATION**

Ocean Place Resort & Spa
One Ocean Blvd., Long Branch, New Jersey 07740
(732) 571-4000
http://www.oceanplace.com/

### **ACCOMMODATIONS/RESERVATIONS**

Ocean Place Resort & Spa

Mention the NJSHP and the 2022 Annual Meeting to receive discounted rate of \$189 per room, per night (does not inclusive resort fees and taxes). Call directly at (732) 571-4000 Option #2 or online HERE. Rooms have been blocked for Wednesday, Thursday, and Friday nights, April 6-8. The block cut-off date is: March 7, 2022.

## **DIRECTIONS TO THE OCEAN PLACE RESORT & SPA**

From Northern New Jersey and New York:

Take the New Jersey Turnpike South to Exit 11.

Take the Garden State Parkway South to Exit 105 (or Route 18 Exit 13B) to Route 36 East.

Follow Route 36 East approximately 6.4 miles to Ocean Blvd., Long Branch.

Turn right onto Ocean Blvd. and proceed approximately 5 miles to Ocean Place Resort & Spa on the left.

From Western New Jersey and Philadelphia: Take the New Jersey Turnpike North to Exit 7A.

Follow Interstate 195 East to Exit 36.

Take the Garden State Parkway North to Exit 105, then follow the directions listed above.

#### **PARKING**

There is no fee to park at the Ocean Place Resort & Spa.

### **SHIPPING MATERIALS**

Exhibitor shipping information will be emailed to the contact person listed on the exhibitor application form after space has been confirmed. The company providing our exhibit hall service is the Lighting & Decorating Company of Paterson, NJ. Complete instructions and pricing for shipping will be included.

### **ELECTRICAL CONNECTIONS**

One standard electrical outlet will be provided complimentary in each exhibit booth. If you require additional electrical service in your exhibit booth, you must inform NJSHP's headquarters at swilliams@njshp.org on or before Friday, March 11, 2022. Any request received after March 11, 2022 will be assessed a \$25 service charge.

### **SETUP & REMOVAL**

The Exhibit Hall will be available for setup starting at 1:30 PM on Thursday, April 7<sup>th</sup>. Removal of your exhibit area can start at 6:30 PM and must be completed by 7:30 PM. On Friday, April 8<sup>th</sup>, the Exhibit Hall will be available for setup starting at 10:00 AM and removal of your exhibit area can start at 2:30 PM and must be completed by 3:30 PM.

## **EXHIBIT BOOTHS (April 7 and 8)**

More than 60 exhibit spaces available in the Exhibit Hall. Exhibit fee includes: • One 8' x 8' draped booth (draped backdrop and side rails), one table and two chairs • Two representative registrations • Recognition in official program booklet To assure inclusion in the program and space inside the Monmouth Exhibit Hall, signed contracts must be received by March 18, 2022.

### **ATTIRE**

**Business Casual** 

## **RULES & REGULATIONS**

- If an exhibitor does not follow the rules and regulations set by NJSHP, then this agreement may be terminated. In the event of a default by the exhibitor, as set forth in the previous sentence, the exhibitor shall forfeit as liquidated damages the amount paid by the exhibitor for exhibit space, rental, regardless of whether or not NJSHP enters into a further lease of the space involved.
- Termination of Meeting & Exhibit. Should the premises in which the NJSHP Annual Seminar is to be held become, in the sole judgment of the Society, unfit for occupancy, or should the meeting and exhibit be materially interfered with by reason of action of the elements, strike picketing, boycott, embargo, injunction, war, riot, emergency declared by a government agency, or any other act beyond the control of NJSHP, the agreement for exhibit space may be terminated. NJSHP will not incur liability for damages sustained by exhibitors as a result of such termination. In the event of such termination, the exhibitors expressly waive such liability and release the Society of and from all claims for damages and agree that the Society shall have no obligations except to refund the exhibitors pro-rated shares of the aggregate amounts received by the Society as rental for exhibit spaces for said exhibits after deducting all costs and expenses in connection with such exhibits, including reasonable reserves for claims, such deduction being hereby specifically agreed to by the exhibitor.
- Fees collected for exhibit space are exclusively for that purpose. Exhibitors are not given the opportunity to review or influence CPE content and their activities are independent of CPE taking place during the Annual Meeting.
- 4. Where possible, space assignments will be made by NJSHP in keeping with the preferences as to location requested by the exhibitor. NJSHP, however, reserves the right to make the final determination of all space assignments in the best interest of the exposition.
- 5. Exhibitors cannot sublet any part of their assigned exhibit space; No exhibitor shall assign, sublet, or share the space allotted with another business or firm.
- 6. The General Rule of the Exhibit Hall is "Be a Good Neighbor". No exhibits will be permitted that interfere with the use of other exhibits or impede access to them or impede the free use of the aisle. Booth personnel, including demonstrators, receptionists, and models are required to confine their activities within the exhibitor's booth space. Apart from the specific display space for which an exhibiting company has under agreement with NJSHP, no part of the Exhibit

- Hall and its grounds may be used by any organization other than NJSHP for display purposed of any kind or nature. Representatives should be attired to maintain the professional and businesslike climate of the convention.
- Cost for repairing any damages to the exhibit hall will be billed to the responsible exhibitor. Nothing can be posted or tacked, nailed, screwed, or otherwise attached to the columns, walls, floors, ceiling, furniture, or other properties of the Exhibit Hall or Hotel.
- The Exhibit Hall has been reserved for exhibit installation during the following hours: Thursday, April 7, 1:30 – 4:00 PM and Friday. April 8, 10:00 AM – 12:45 PM.
- 9. The dismantling of displays will be directly following the exhibition on Thursday, April 7, between 6:30 7:30 PM and on Friday, April 8, between 2:30 3:30 PM. At this time all exhibit displays or materials left in booths without instructions will be packed and stored at the discretion of NJSHP, and all charges will be applied to the exhibitor.
- 10. Exhibitor's displays will not be dismantled or packed in preparation of removal prior to 6:30 PM on Thursday, April 7, and prior to 2:30 PM on Friday, April 8.
- 11. NJSHP reserves the right to make changes to these rules. Any matters not specifically covered herein are subject to decision by NJSHP. NJSHP reserves the right to make such changes, amendments, and additions to these rules as considered advisable for the proper conduct of the exhibit with the provision that all exhibitors will be advised of such changes in writing.
- 12. Hold Harmless Clause The exhibitor assumes the entire responsibility and liability for losses, damage, and claims arising out of injury or damage to exhibitor's displays, equipment and other property brought upon the premises of the hotel and shall indemnify and hold harmless the hotel employees from any and all such losses, damages, and claims except when caused by gross negligence and willful misconduct.
- 13. NJSHP may take photographs of attendees, exhibit space, exhibit personnel and other items and individuals within the Exhibit Hall. Acceptance of these rules provides an authorization for NJSHP to use such photos on its web site, in reports of the meeting and in promotional materials.
- 14. Vendors agree to comply with all COVID-19 requirements imposed by NJSHP for meeting attendance, (such could include, but not limited to, complete vaccination or negative testing).